# Exploring carriers' perception about city logistics initiatives

Iván Sánchez-Díaz, Ph.D. Chalmers University of Technology







## **Outline**

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- Objectives
- Methods
- Data Collection
- Results
- Conclusions

# **Background**

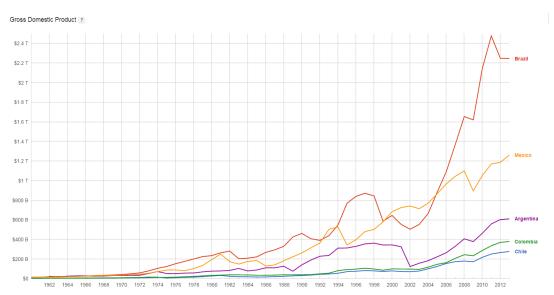






# **Background**

- Brazil: 5th largest country (190M), 84% urban, 8th largest economy, and rapid growth
- Brasilia, the Federal District: 2,570,160 inhab., 4th largest in Brazil, 430 inhabitants/km², highest income in Brazil
  - Increase in income produced increase in passenger traffic (in 1950's, transit use: 85%, now 51%) and in freight traffic



Source: Google Public Data- World bank



Source: http://www.maiscomunidade.com/conteudo/2008-05-19/brasilia

Source: http://g1.globo.com/Noticias/Brasil



Source: <a href="http://transitonodfies.blogspot.se/">http://transitonodfies.blogspot.se/</a>

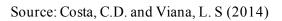




Source: <a href="http://www.atribunarj.com.br/">http://www.atribunarj.com.br/</a>

Source: http://bsbnossa.blogspot.se







Freight responsible for 61% of NOx, 65% of particulate matter and 48% of CO2 in Brazil

# Initiatives for urban freight

- Not much has been done in Brazil to improve urban freight traffic conditions
  - 70% of public initiatives in Brazil are access restrictions for trucks
- These access restrictions can exacerbate the problem:
  - Sao Paulo: +20% fleet for 65% of carriers (Gatti Junior, 2011)
- Need to consider other initiatives and undertake more comprehensive studies (talk to stakeholders)









# **Objectives**







# **Objectives**

- Understand problems related to urban freight distribution
- Understand carriers operational characteristics
- Study carriers' perception about city logistics initiatives (CLI)
- Analyze key obstacles for the implementation of CLI







## **Methods**







## Methods

- Study state-of-the-art of CLI
- Consult transportation specialists and carriers managers to identify common challenges for urban freight distribution and CLI with potential
- Conduct semi-structured interviews with carrier managers to inquire about their operational characteristics and opinions
- Analyze the responses using Spearman tests and Mann-Whitney-Wilcoxon correlation analyses and draw conclusions







## **Data collection**







# Data collection approach

- In loco semi-structured interviews
  - Operational characteristics: market segment, # of deliveries, fleet size, operations time, etc.
  - Attitudinal study:
    - Opinion towards urban distribution problems
    - Opinion towards city logistics initiatives

#### Off-hour deliveries

• shift the time when the goods are picked-up/delivered to the off-hours (e.g., between 7pm and 6am)

#### Local pick-up points

 local collection points where end-consumers travel to pick-up goods typically ordered through the internet

#### Unassisted deliveries

 foster freight delivery without requiring the presence of staff or resident at home

#### Joint staging areas

 depots located close to congested areas where trucks deliver goods during night and electric vehicles, bikes, or motorcycles deliver to final destinations next day

#### Joint delivery systems

 cooperative program that allows carriers to consolidate cargo, i.e., they reallocate customers to each other to minimize the overlap of each delivery area

## Vehicle parking reservation

• improve allocation of trucks parking spaces using intelligent transportation and communication systems

# **Factors affecting CLI**

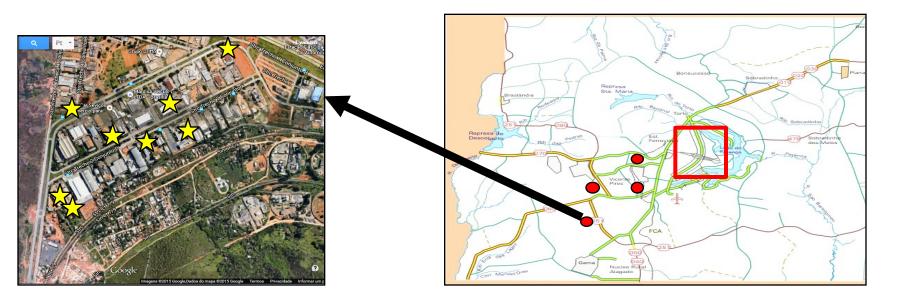
To make possible a structured analysis we identified and consolidated key factors:

Cost reduction

decrease in last mile operational costs thanks to the initiative

# Respondents

- 23 less-than-truckload carriers distributing goods in Brasilia:
  - delivery non-perishable goods
  - own distribution centers-located 15km southwest of Brasilia
  - 390 trucks make together 12,600 deliveries per day



# Results

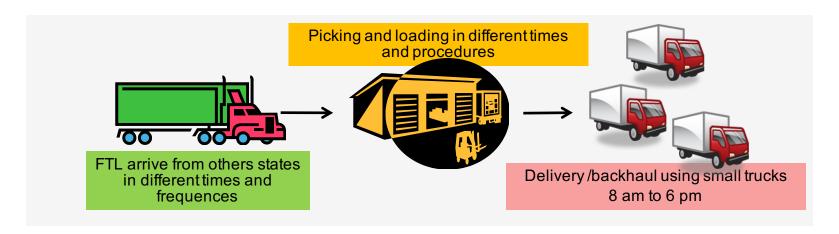






# Respondents attributes

Typical operation:



35% 30%

259 20

#### Characteristics:

—Fleet size: 2-60 trucks

—Deliveries: 40- 4,100

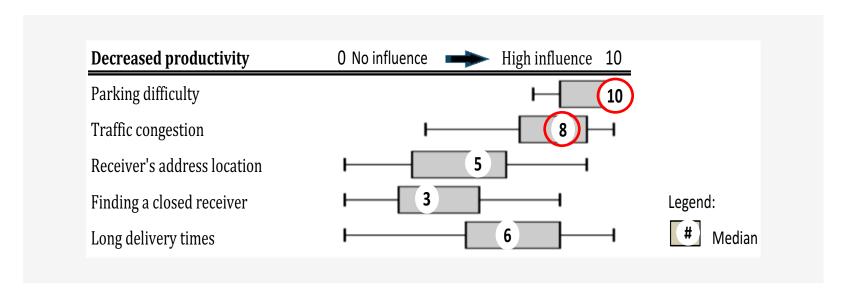
—Distance: 38-170 kms/ tour

—Home deliveries: 5-20%



# **Urban delivery problems**

Opinions towards urban delivery problems



- Parking is perceived as a problem for all truck sizes
- Traffic congestion bigger problem for trucks with high payload
- Carriers serving wholesalers and supermarkets find long delivery times as an issue
- Several comments about access restrictions affecting productivity

es		Influence  No Influence Strong Influence  0		'ill	Carrier operational attributes					
← Initiatives	Factors			No	% Delivery Individuals %Fractionated Load	Load Stop	Load Size/Weight	# Delivery / Day	# Deliv ery /Day/Vehicle	Fleet
Off-Hour Delivery (OHD)	Law Cost Reduction Receiver Willingness Compet Initiate Proj. Infrastructure Govern Suport	7 8 7 8 7 9	23	0		(-)	(+)			
Local Pickup Point (LPP)	Law Cost Reduction Receiver Willingness Compet Initiate Proj. Infrastructure Govern Suport	6 8 7 8 0	16	7	(+) (+) (+)		(+)	(+)		(+)





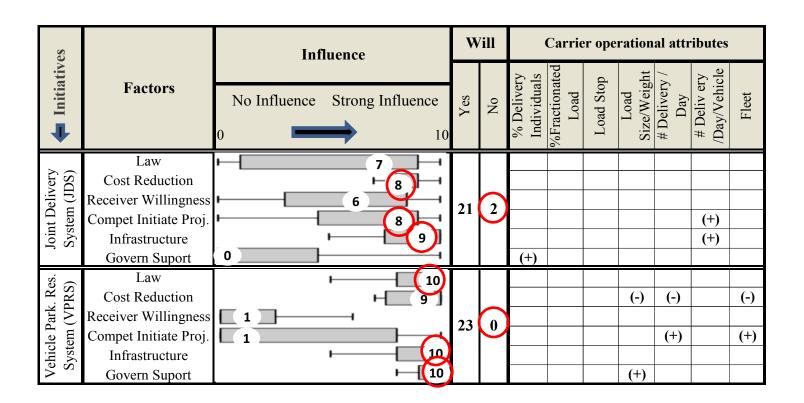


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Unassisted Delivery (UD)	Law Cost Reduction Receiver Willingness Compet Initiate Proj. Infrastructure Govern Suport	7 9 7 9 7	20(	3			(+)			(-)
Joint Stage Area (JSA)	Law Cost Reduction Receiver Willingness Compet Initiate Proj. Infrastructure Govern Suport	7 7 9	21	2				(+)		(-)















#### Results

Potential costs savings on the last mile:

Project	OHD	Рро	Ude	JDS	JSA	VPR
Mean	27%	21%	22%	24%	23%	15%
Median	24%	12%	30%	30%	20%	10%
Std	13%	15%	15%	13%	13%	14%
# Answers	22	7	7	9	11	7

- Carriers expect the highest savings from OHD, with a 27% cost reduction in average
- JDS, JSA, UD, and LPP: a little more than 20% cost reduction in average
- VPRS is expected to produce the lower amount of savings
   15%

## **Conclusions**







#### **Conclusions**

- This study focuses on carriers: implementing CLI requires study of different stakeholders (receivers, shippers, PS) perspectives
- Imposing CLI to all carriers can induce unexpected results
- It is important to know about carriers characteristics and needs
  - Parking is the main problem for distribution
  - OHD/UD carriers serving small stablishments
  - LPP/ JSA/JDS larger carriers, higher number of home deliveries, ITS
  - VPRS interest of all carriers
- CLI could decrease costs for carriers and bring benefits from society, but there are several challenges to overcome

#### **Thanks!**

# **Questions?**

Authors:

Evandro Manzano dos Santos

University of Brasilia

E-mail: evandrostos123@gmail.com

Iván Sánchez-Díaz, Ph.D., Chalmer University of Technology

E-mail: ivan.sanchez@chalmers.se





